TECHNOLOGY SOLUTIONS COMPANY

KENES LABS

Technology that solves real business problems.

Business Systems | Digital Solutions | Automation | Technology Services

OUR SERVICE CATALOGUE
English & Kiswahili Edition

Dar es Salaam, Tanzania
Serving businesses across Tanzania

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About Kenes Labs

Kenes Labs is a professional technology solutions company focused on helping businesses work more effectively through practical software, digital experiences and automation. We work with clients to understand their needs, define a suitable scope and deliver technology that supports real operational goals.

Kenes Labs ni kampuni ya kitaalamu ya suluhisho za teknolojia inayolenga kusaidia biashara kufanya kazi kwa ufanisi zaidi kupitia mifumo ya programu, huduma za kidijitali na automation. Tunashirikiana na wateja kuelewa mahitaji yao, kuweka wigo wa kazi unaofaa na kutoa teknolojia inayosaidia malengo halisi ya biashara.

How we work | Namna tunavyofanya kazi

1. Discover / Kuelewa: We discuss your workflow, challenges and desired outcomes. / Tunajadili shughuli zenu, changamoto na matokeo mnayotarajia.

2. Scope / Kupanga: We agree on deliverables, timeline, responsibilities and cost before work begins. / Tunakubaliana kuhusu kazi zitakazofanyika, muda, majukumu na gharama kabla ya kuanza.

3. Deliver / Kutekeleza: We build or configure the agreed solution, test it and support handover. / Tunatengeneza au kusanidi suluhisho lililokubaliwa, kulijaribu na kukabidhi.

4. Support / Kusaidia: Ongoing support and maintenance can be arranged separately where required. / Huduma za msaada na matengenezo zinaweza kupangwa kando pale zinapohitajika.

Our services | Huduma zetu

01 Business Management Systems

Mifumo ya Usimamizi wa Biashara

Practical systems that help businesses manage daily operations and access clearer records.

Mifumo inayosaidia biashara kusimamia shughuli za kila siku na kupata kumbukumbu zilizo wazi zaidi.

Examples / Mifano ya huduma:

- Point of sale (POS) and sales recording
- Inventory and stock control
- Purchasing and supplier records
- Customer accounts and debt tracking
- Expense recording and business reports
- Custom business management software

Mifano kwa Kiswahili:

- Mfumo wa mauzo (POS) na kurekodi mauzo
- Usimamizi wa bidhaa na stock
- Ununuzi na kumbukumbu za wasambazaji
- Akaunti za wateja na ufuatiliaji wa madeni
- Kurekodi matumizi na ripoti za biashara
- Mifumo maalumu ya usimamizi wa biashara

02 Websites & Digital Solutions

Tovuti na Suluhisho za Kidijitali

Professional digital experiences that help customers find information, understand your offer and contact your business.

Huduma za kidijitali zinazowasaidia wateja kupata taarifa, kuelewa huduma zenu na kuwasiliana na biashara yenu.

Examples / Mifano ya huduma:

- Corporate and business websites
- Landing pages and campaign pages
- E-commerce and online catalogues
- Booking and enquiry forms
- Content management solutions
- Website updates and maintenance

Mifano kwa Kiswahili:

- Tovuti za kampuni na biashara
- Kurasa za matangazo na kampeni
- Maduka ya mtandaoni na katalogi za bidhaa
- Fomu za booking na maulizo
- Mifumo ya kusimamia maudhui
- Maboresho na matengenezo ya tovuti

03 Business Automation & Integrations

Automation ya Biashara na Uunganishaji wa Mifumo

Reduce repetitive work and connect business processes using fit-for-purpose automation.

Punguza kazi zinazojirudia na unganisha shughuli za biashara kwa kutumia automation inayolingana na mahitaji.

Examples / Mifano ya huduma:

- Workflow and task automation
- Customer enquiry and lead tracking
- CRM setup and configuration
- Reporting and data workflows
- Third-party system integrations
- Process review and automation planning

Mifano kwa Kiswahili:

- Automation ya mtiririko wa kazi na majukumu
- Ufuatiliaji wa maulizo na wateja watarajiwa
- Usanidi wa mifumo ya CRM
- Automation ya ripoti na data
- Uunganishaji wa mifumo ya wahusika wengine
- Tathmini ya michakato na mipango ya automation

04 Mobile Application Development

Utengenezaji wa Programu za Simu

Mobile applications designed around a defined user need and agreed technical requirements.

Programu za simu zinazotengenezwa kulingana na hitaji la mtumiaji na mahitaji ya kiufundi yaliyokubaliwa.

Examples / Mifano ya huduma:

- Android application development
- Cross-platform application development
- Business and operational apps
- Application prototypes and MVPs
- API and backend integration
- Testing and release preparation

Mifano kwa Kiswahili:

- Utengenezaji wa programu za Android
- Programu zinazofanya kazi kwenye mifumo mbalimbali
- Programu za biashara na shughuli za kila siku
- Prototypes na MVP za programu
- Uunganishaji wa API na backend
- Majaribio na maandalizi ya kutoa programu

05 Technology Support & Maintenance

Msaada na Matengenezo ya Teknolojia

Practical support to help keep agreed digital systems available, maintained and documented.

Msaada wa vitendo unaosaidia mifumo ya kidijitali iliyokubaliwa kuendelea kufanya kazi, kutunzwa na kuandikwa nyaraka.

Examples / Mifano ya huduma:

- Software maintenance and updates
- Deployment and hosting assistance
- Troubleshooting and technical support
- Backup and recovery planning
- System checks and documentation
- Ongoing support arrangements

Mifano kwa Kiswahili:

- Matengenezo na masasisho ya programu
- Msaada wa deployment na hosting
- Utatuzi wa hitilafu na msaada wa kiufundi
- Mipango ya backup na kurejesha data
- Ukaguzi wa mifumo na nyaraka
- Makubaliano ya msaada endelevu

Ways to work with us

We scope each engagement according to the client's requirements. The options below describe common engagement types; they are not fixed-price packages.

Namna za kufanya kazi nasi

Tunapanga kila kazi kulingana na mahitaji ya mteja. Njia zilizo hapa chini ni mifano ya aina za ushirikiano; si vifurushi vyenye bei zisizobadilika.

Project delivery A defined project with agreed deliverables, timeline and acceptance criteria.	**Utekelezaji wa mradi** Mradi wenye kazi zitakazokabidhiwa, muda na vigezo vya kukubali vilivyokubaliwa.
Implementation & training Configuration, onboarding and handover for an agreed solution.	**Usanidi na mafunzo** Usanidi, mafunzo ya watumiaji na makabidhiano ya suluhisho lililokubaliwa.
Ongoing support Maintenance and support under a separate service agreement.	**Msaada endelevu** Matengenezo na msaada kwa makubaliano tofauti ya huduma.

Our commitment | Ahadi yetu

We aim to deliver solutions that are clearly scoped, tested and handed over with practical guidance. Features, timelines, pricing, hosting, third-party fees and support arrangements are confirmed in a written proposal before work begins.

Tunalenga kutoa suluhisho zenye wigo ulio wazi, zilizojaribiwa na kukabidhiwa pamoja na maelekezo ya matumizi. Vipengele, muda, bei, hosting, gharama za huduma za wahusika wengine na masharti ya msaada huthibitishwa kwenye pendekezo la maandishi kabla ya kazi kuanza.

Let's discuss your business needs

Tuongee kuhusu mahitaji ya biashara yako

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Contact us to arrange an initial discussion. We will learn about your requirements and prepare a proposal with the relevant scope, timeline and cost.

Wasiliana nasi kupanga mazungumzo ya awali. Tutajifunza kuhusu mahitaji yako na kuandaa pendekezo lenye wigo wa kazi, muda na gharama husika.

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This catalogue describes service areas. Specific availability, scope, timelines and pricing are confirmed individually in writing. No certifications, partnerships or customer outcomes are implied.